

Purchasing Division
City of Fort Worth

AM

REQUEST FOR SOLE SOURCE PROCUREMENT

TO: Purchasing Manager
or Designee

FROM: Danielle Pickle
FMS/Budget & Research

1. Request approval for Sole Source Procurement of goods and/or services for the reasons described in sections 3 and 4 below.
2. Describe item(s) or service(s) to be purchased. Include cost, name and telephone number of vendor and other descriptive information.
Oracle, Inc. CONTACT: Steve Dush, Application Sales Rep, 312.651.8675; Agreement for Primavera Unifier Hosting and Maintenance services using AutoVue 2D Professional Cloud service and Primavera Unifier Project Controls Cloud Service for a total of 196,908.14

3. Definition of Sole Source Procurement Condition (check one or more applicable items). This sole source procurement is necessary because:

- Items are available from only one source because of patents, copyrights, secret processes, or natural monopolies
- This is a procurement of electricity, gas, water, or other utility services
- These are captive replacement parts or components for equipment are of paramount consideration or use of other than OEM parts jeopardizes warranty and/or insurance coverage
- These are films, manuscripts, books, papers, or other materials that are available only from the persons holding exclusive distribution rights to the materials
- These are management services provided by a nonprofit organization of municipal museum, park, zoo, or other facility to which the organization has provided significant financial or other benefits

4. Detail of Sole Source Procurement Condition (reason(s) the item requested is the only product that will meet the need):
Please see attached language from Oracle regarding the sole source nature of Oracle Cloud Services that ultimately host the City's Primavera Unifier data and provide ongoing technical support and maintenance

5. Solicitations and Products Evaluated (Required) (add additional pages, if needed):

A.	<u>Oracle Hosting</u> Product	<u>ORACLE</u> Name of Vendor	<u>\$ 196,905.14</u> Bid Amount
	<u>STEVE DASH</u> Person Contacted	<u>212.651.8675</u> Telephone Number	_____ M/WBE Status
B.	<u>Tanika J.</u> Product	<u>GSA</u> Name of Vendor	<u>\$ N/A</u> Bid Amount
	<u>ORACLE HOSTING</u> Person Contacted	<u>703.927.1015</u> Telephone Number	_____ M/WBE Status
C.	<u>Oracle Hosting</u> Product	<u>DLT.COM</u> Name of Vendor	<u>\$ N/A</u> Bid Amount
	<u>MATT S.</u> Person Contacted	<u>571.346.1579</u> Telephone Number	_____ M/WBE Status

6. I certify that a sole source condition exists for item(s) that are normally bid competitively. Please forward this request to the Purchasing Division.

Kate Beck FMS/Budget K. Beck 9/29/14
 Division Manager Department Signature Date
 (Printed Name)

7. Purchasing Division Comments:

Oracle is the sole source provider of cloud hosting services. No alternative suppliers exist to provide cloud hosting.

Buyer/Senior Buyer/Supervisor: E. Quirk 6 OCT 14
 Date

CM

APPROVED: [Signature] 10/7/14
 Purchasing Manager or Designee Date

DENIED: _____ _____
 Purchasing Manager or Designee Date

Pickle, Danielle

From: Steve Dush <steve.dush@oracle.com>
Sent: Thursday, September 25, 2014 9:58 AM
To: Pickle, Danielle
Subject: FW: Letter From Oracle Regarding Unifier Sourcing and Support

City of Ft. Worth,

Since Oracle acquired Skire in 2013, Oracle has authorized Oracle partners to sell Unifier. Our partners may play a role with regards to support services. Licenses and services can be sourced through these authorized partners, therefore Oracle cannot state that Unifier is the sole source for this.

Oracle remains the only entity ultimately hosting Unifier on Oracle cloud services, developing and maintaining Unifier (formerly Skire). Oracle continues to offer Unifier as a cloud subscription solution to our customers.

Regardless of whether licenses are sourced with Oracle partners or Oracle, Unifier customers licensed by subscription (such as City of Ft. Worth) will have their data reside on Oracle servers. For specific support requests, City of Ft. Worth would/will continue to utilize online Oracle Support as City of Ft. Worth does today.

Steve Dush | Application Sales Representative | W: 312.651.8675 | M: 512.965.9879
Oracle Primavera Global Business Unit – Ensuring Project Success.

Link to Oracle Primavera Business Unit site:

ORACLE

Our Oracle Primavera Business Unit has broadened our Enterprise Project Portfolio Management offering. In addition to world class EPPM solutions P6 and OPPM, Oracle delivers leading cloud based solutions Instantis and Unifier, forecast simulation application Crystal Ball, and more.

Walker, Eryck

From: Matthew Streger <matthew.streger@dlt.com>
Sent: Thursday, September 25, 2014 9:02 AM
To: Walker, Eryck
Subject: RE: Cloud Hosting Provided by GSA

Hi Eryck,

These are under GSA contract and however, we only have on-premises licenses available, not Cloud.

Best,

Matt

Matthew Streger | Sales Representative
Direct 571-346-1879 | Fax 866-419-7926



Follow us on: A row of four small square icons, each with an 'x' in the top-left corner, representing broken social media links.

From: Juvy Zapanta
Sent: Wednesday, September 24, 2014 1:30 PM
To: Oracle Sales
Cc: Bobby Butler; GWAC Team
Subject: Fwd: Cloud Hosting Provided by GSA

Please claim. Thanks.

Sent from my iPhone

Begin forwarded message:

From: "Walker, Eryck" <Eryck.Walker@fortworthtexas.gov>
Date: September 24, 2014 at 1:04:25 PM EDT
To: Undisclosed recipients;;
Subject: FW: Cloud Hosting Provided by GSA



Good Afternoon,

The City of Fort Worth would like to identify a GSA contract that provides Oracle Cloud Hosting for these products:

AutoVue 2D Professional

Primavera Unifier Project Controls.

[View assistance for SAM.gov](#)

Search Results

Current Search Terms: oracle* americas*

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No records found for current search.

Glossary

Search Results

Entity

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Search

Filters

By Record Status

By Functional Area - Entity Management

By Functional Area - Performance Information

SAM | System for Award Management 1.0

IBM v1.P.16.20141003-1531

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