



**REQUEST FOR QUOTATIONS**

Purchasing Division  
1000 Throckmorton  
Fort Worth, Texas 76102-6311  
Phone: 817-392-8385  
Fax: 817-392-8440

RFQ NO:	14-0074
CLOSING DATE:	THURSDAY, FEBRUARY 13, 2014 @ 1:30 PM
COMMODITY:	SEWER MONITORING AND ALARM SYSTEMS
BUYER:	JANE HUGHES, BUYER
EMAIL:	JANE.HUGHES@FORTWORTHTEXAS.GOV

**INSTRUCTIONS TO BIDDERS**

Quotes are solicited for furnishing the merchandise, supplies, services and/or equipment set forth. Completed Quote must be received in the Purchasing Division, 1000 Throckmorton, Fort Worth, Texas 76102 by the above quote deadline. Quotes must be faxed to 817-392-8440 or emailed, addressed to the above Buyer, City of Fort Worth and have the bid number and opening date clearly marked on the fax cover page. Late quotes will not be considered for award unless bidders are notified otherwise. Quotes may be withdrawn at any time prior to the official opening by written notification. Quotes may not be altered, amended or withdrawn after the official opening.

- Your quote must be submitted on this form.
- Freight and all other delivery charges shall be included in the unit price(s) bid.
- The City is exempt from Federal Excise and State Sales Tax; therefore, tax must not be included in the quote price.

Items quoted must meet or exceed City of Fort Worth Specifications; however, The City of Fort Worth may consider and accept alternate bids if specified herein when most advantageous to the City. The City reserves the right, however, to hold to City Specifications and to determine "or equal" status. The City reserves the right to accept or reject in part or whole any quote submitted, and to waive any technicalities for the best interest of the City.

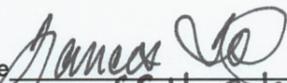
The undersigned agrees, if the quote is accepted, to furnish any and all items upon which prices are offered, at the price(s) and upon the terms and conditions contained in the specifications. The period for acceptance of this proposal will be 90 calendar days (unless the bidder inserts a different period) after opening date.

**City of Fort Worth Standard Terms and Conditions Shall Apply**

**Company Name & Address**

HADRONEX INC  
381 ENGEL DR  
ESCONDIDO CA. 92029

Telephone no. (AC 760) 291-1980  
Fax no. (760) 291-1982

Signature:   
E-mail Address: ffoltz@hadronex.com  
Date: 3/5/14

**QUOTE EVALUATION**

The quote award shall be based on, but not necessarily limited to, the following factors:

1. Unit Price
2. Total Quote Price
3. Terms and Discounts
4. Delivery Date
5. Results of Testing Samples
6. Special Needs and Requirements of the City
7. Past experience with product/service
8. Vendor's past performance
9. City's evaluation of the vendor's responsibility
10. Demurrage charges, freight costs and mileage
11. Estimated cost of supplies, maintenance, storage
12. Estimated Surplus value

# BID SOLICITATION

Printed: 01/29/2014

**BID OPENING DATE AND TIME:**

**2/13/2014 1:30:00 PM**

**BID NUMBER: 14-0074**

BUYER: Jane Hughes

PHONE #: (817)392 - 8385

DELIVERY REQUIRED: 2/13/2014

V E N D O R	Vendor Name: <b>HADRONEX INC</b>
	Address: <b>381 ENGEL ST</b>
	City, State Zip Code: <b>ESCONDIDO CA 92029</b>

S H I P T O	City of Ft Worth
	1608 11TH AVENUE
	FORT WORTH TX 76102

Item	Class-Item	Quantity	Unit	Unit Price	Total
6.000	The City of Fort Worth is seeking an annual agreement for Sewer Monitoring and Alarm Systems. The agreement will be for one, one-year period with options to renew for up to four (4) additional one-year periods. All items shall be bid per attached specifications.				
1.000	SmartCover Satellite Unit - <i>warranty parts only</i>	<i>16</i>	EA	<i>399</i>	<i>6384.00</i>
2.000	Installation and Activation of SmartCover Unit		EA		
3.000	Annual SmartCover Monitoring. Includes Secure Website Setup and Monitoring Alarm.	<i>16</i>	EA	<i>364</i>	<i>5824.00</i>
4.000	<i>Annval Power Service</i>	<i>16</i>	EA	<i>225</i>	<i>3600.00</i>
5.000	Miscellaneous SmartCover Items @Manufacturer List Price Less _____% Discount.	<i>1</i>	EA	<i>3000</i>	<i>3000.00</i>
				<b>TOTAL:</b>	<i>18,808.00</i>

WE AGREE TO FURNISH ANY OR ALL OF THE ITEMS QUOTED AT THE PRICES SHOWN. QUOTE MUST BE HELD FIRM FOR PERIOD OF 60 DAYS.

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TERM OF PAYMENT:

NET 30

COMPANY:

**HADRONEX INC**

DELIVERY:

FOB

SIGNATURE:

*Frances Foltz*

TELEPHONE NUMBER:

760 291.1980

NAME AND TITLE:

**FRANCES FOLTZ**

**OFFICE ADMINSTRATOR**

**Hadronex Bid Solicitation**  
**Revised April 1, 2014**

1. The City of Fort Worth is seeking an annual agreement for Sewer Monitoring and Alarm Systems. The agreement will be for one (1) one-year period with options to renew for up to four (4) additional one-year periods. With the option to purchase additional unit(s) during the contract.
2. SmartCover Satellite Unit Including Warranty Contract
  - a. Warranty parts includes the following
    - i. Smartcover S Electronic Unit (E Box)
    - ii. Distance Sensory Module (DSM) with connecting cable
    - iii. Communication antenna specifically designed for the service
    - iv. Smartcover Power Pack
    - v. Total number of units = One (1)
3. Installation and Activation of Smartcover Unit
  - i. Total number of units = One (1) @ \$
4. Annual Smartcover Monitoring. Including website setup and monitoring Alarm
  - i. Total number of units = Fifteen (15) @ \$364.00
5. Annual Power Service
  - i. Total number of units = Fifteen (15) @ \$225.00
6. Miscellaneous Smartcover Items @ Manufacturer List Price Less \_\_\_% Discount
7. Hadronex Smartcover training of Utility Personnel
  - i. Total number of units = Zero (0)
8. Hadronex Smartcover/H2S Monitoring (New Unit)
  - i. Need a quote

V. hardware mounting kit  
VI. brackets

9. Deactivation and Reactivation Fee -

Deactivation fee 0.00  
Reactivation fee 75.00

10. Labor is not including: time is 120.00 per hour.

City of Fort Worth  
SmartFloe™ Monitoring System  
Price Break Quotation

Item	Description	Quantity	Per Unit Price
SmartFLOE™ Unit	SmartFLOE™ unit consisting of: Ebox system controller version 9602 with 12-pin connector, Standard Range Distance Sensing Module (DSM) with 12-pin connector and 15 ft. cable, Traffic rated reflector antenna, PowerPack™ V. 5.0 with protected circuit, Three piece bracket kit with bracket top and both flip and flat bracket bottoms, Mounting hardware kit	1 to 2	\$ 4,173.00
		3 to 15	\$ 3,923.00
		16 to 99	\$ 3,589.00
Installation	Installation Labor per unit		\$ 200.00
<b>Annual Essential Fees</b>			
Active Site Monitoring	Satellite connectivity; Software subscription, upgrades, maintenance; one year service	Per Unit per year	\$ 985.00
PowerPack™ Warranty	Warranty, PowerPack™ for one year, Parts only	Per Unit per year	\$ 225.00
<b>Optional Fees:</b>			
Extended Warranty	Extend the first-year coverage for the Ebox system controller, DSM, antenna and brackets. <i>This is a PARTS-ONLY warranty</i>	1 year	\$ 399.00
		2 years	\$ 742.00

City of Fort Worth  
Annual Fees Pricing Breakdown

SITE Name	Current fees Expired	Annual Site Monitoring fee		Annual Power Service		Extended Warranty - Parts Only		Extended Warranty - Labor
		Year One - To Bring Current through 12/31/2014	Price Per Year - Four additional years	Year One - To Bring Current through 12/31/2014	Price Per Year - Four additional years	Year One - To Bring Current through 12/31/2014	Price Per Year - Four additional years	Per Year
1420 Elva Warren St M00275A-219+65	11/13/2013	\$ 394.33	\$ 364.00	\$ 243.75	\$ 225.00	\$ 399.00	\$ 399.00	\$ 400.00
1604 Rogers Rd M439*-162+39	11/13/2013	\$ 394.33	\$ 364.00	\$ 243.75	\$ 225.00	\$ 399.00	\$ 399.00	\$ 400.00
209 W 8th St DSL00022*-002+73	11/13/2013	\$ 394.33	\$ 364.00	\$ 243.75	\$ 225.00	\$ 399.00	\$ 399.00	\$ 400.00
2104 Stratford Park Dr M00126-061+57	11/13/2013	\$ 394.33	\$ 364.00	\$ 243.75	\$ 225.00	\$ 399.00	\$ 399.00	\$ 400.00
2201 Burleson Retta Rd M00257E-101+37	11/13/2013	\$ 394.33	\$ 364.00	\$ 243.75	\$ 225.00	\$ 399.00	\$ 399.00	\$ 400.00
2555 NE 33rd St. M00255 079+47	11/13/2013	\$ 394.33	\$ 364.00	\$ 243.75	\$ 225.00	\$ 399.00	\$ 399.00	\$ 400.00
2600 Cherry Ln L-7022 029+84	11/13/2013	\$ 394.33	\$ 364.00	\$ 243.75	\$ 225.00	\$ 399.00	\$ 399.00	\$ 400.00
3900 Barnett St M00126-079+17	11/13/2013	\$ 394.33	\$ 364.00	\$ 243.75	\$ 225.00	\$ 399.00	\$ 399.00	\$ 400.00
4370 Sahara Pl L06228*-002+61	11/13/2013	\$ 394.33	\$ 364.00	\$ 243.75	\$ 225.00	\$ 399.00	\$ 399.00	\$ 400.00
5317 Mansfield Hwy M00503*-408+87	11/13/2013	\$ 394.33	\$ 364.00	\$ 243.75	\$ 225.00	\$ 399.00	\$ 399.00	\$ 400.00
6300 Randol Mill Rd M349*-001+80	11/13/2013	\$ 394.33	\$ 364.00	\$ 243.75	\$ 225.00	\$ 399.00	\$ 399.00	\$ 400.00
Lake Country Golf Course M-566* 032+77	11/13/2013	\$ 394.33	\$ 364.00	\$ 243.75	\$ 225.00	\$ 399.00	\$ 399.00	\$ 400.00
2400 Jacksboro Hwy	11/13/2013	\$ 394.33	\$ 364.00	\$ 243.75	\$ 225.00	\$ 399.00	\$ 399.00	\$ 400.00
HDXE Sat2 0384060	11/13/2013	\$ 394.33	\$ 364.00	\$ 243.75	\$ 225.00	\$ 399.00	\$ 399.00	\$ 400.00
HDXE Sat2 0646160	11/13/2013	\$ 394.33	\$ 364.00	\$ 243.75	\$ 225.00	\$ 399.00	\$ 399.00	\$ 400.00
<b>TOTAL</b>		<b>\$ 5,915.00</b>	<b>\$ 5,460.00</b>	<b>\$ 3,656.25</b>	<b>\$ 3,375.00</b>	<b>\$ 5,985.00</b>	<b>\$ 5,985.00</b>	<b>\$ 6,000.00</b>

**Essential Services**

Total to bring all 15 units current for ASM and Power - Year One	\$ 9,571.25
Total per year for 15 units - four additional years	\$ 8,835.00

**Optional Extended Warranty**

Total to bring all 15 units current Year One - Parts Only	\$ 5,985.00
Total per year for 15 units - four additional years - Parts Only	\$ 5,985.00
Total per year for 15 units - Labor	\$ 6,000.00

City or Fort Worth  
SmartCover®-S Monitoring System  
Price Break Quotation

Item	Description	Quantity	Per Unit Price
SmartCover® Unit	SmartCover® Level Monitoring unit consisting of: Ebox system controller version 9602 with 12-pin connector, Standard Range Distance Sensing Module (DSM) with 12-pin connector and 15 ft. cable, Traffic rated reflector antenna, PowerPack™ V. 5.0 with protected circuit, Three piece bracket kit with bracket top and both flip and flat bracket bottoms, Mounting hardware kit	1 to 2	\$ 3,985.00
		3 to 15	\$ 3,746.00
		16 to 99	\$ 3,427.00
Installation	Installation Labor per unit		\$ 200.00
<b>Annual Essential Fees</b>			
Active Site Monitoring	Satellite connectivity; Software subscription, upgrades, maintenance; one year service	Per Unit per year	\$ 364.00
PowerPack™ Warranty	Warranty, PowerPack™ for one year, Parts only	Per Unit per year	\$ 225.00
<b>Optional Fees:</b>			
Extended Warranty	Extend the first-year coverage for the Ebox system controller, DSM, antenna and brackets. <i>This is a PARTS-ONLY warranty</i>	1 year	\$ 399.00
		2 years	\$ 742.00

**ATTACHMENT A**  
**Complete and Return This Form with the RFQ 14-0074**

Bidders shall furnish the following information with their bid, for at least three (3) recent customers to whom products and/or services have been provided that are similar to those required by this RFQ.

1. Company's Name SAN ANTONIO WATER SYSTEM  
Name of Contact TIM HOWE  
Title of Contact \_\_\_\_\_  
Present Address 3930 E HOUSTON ST  
City, State, Zip Code SAN ANTONIO, TX 78220  
Telephone Number (210) 233. 3823
  
2. Company's Name SARASOTA  
Name of Contact ALEX HERNANDEZ  
Title of Contact WASTE WATER PROGRAM ENGINEER  
Present Address 1750 12th ST  
City, State, Zip Code SARASOTA, FL 34236  
Telephone Number (941) 955. 2325 X 6359
  
3. Company's Name CITY OF SANTA ANA  
Name of Contact ARMANDO FERNANDEZ  
Title of Contact JUNIOR ENGINEER  
Present Address 220 S. DAISY M-85  
City, State, Zip Code SANTA ANA, CA 92703  
Telephone Number (714) 647. 3300
  
4. Company's Name \_\_\_\_\_  
Name of Contact \_\_\_\_\_  
Title of Contact \_\_\_\_\_  
Present Address \_\_\_\_\_  
City, State, Zip Code \_\_\_\_\_  
Telephone Number ( ) \_\_\_\_\_
  
5. Company's Name \_\_\_\_\_  
Name of Contact \_\_\_\_\_  
Title of Contact \_\_\_\_\_  
Present Address \_\_\_\_\_  
City, State, Zip Code \_\_\_\_\_

**ATTACHMENT B**  
**CONFLICT OF INTEREST DISCLOSURE REQUIREMENT**

Pursuant to Chapter 176 of the Local Government Code, any person or agent of a person who contracts or seeks to contract for the sale or purchase of property, goods, or services with a local governmental entity (i.e. The City of Fort Worth) must disclose in the Questionnaire Forms CIQ ("Questionnaire") the person's affiliation or business relationship that might cause a conflict of interest with the local governmental entity. By law, the Questionnaire must be filed with the Fort Worth City Secretary no later than seven days after the date the person begins contract discussions or negotiations with the City, or submits an application or response to a request for proposals or bids, correspondence, or another writing related to potential agreement with the City. Updated Questionnaires must be filed in conformance with Chapter 176.

A copy of the Questionnaires Form CIQ is enclosed with submittal documents. The form is also available at <http://www.ethics.state.tx.us/forms/CIQ.pdf>.

If you have any questions about compliance, please consult your own legal counsel. Compliance is the individual responsibility of each person or agent of a person who is subject to the filing requirement. An offense under Chapter 176 is a Class C misdemeanor.

**For vendor or other person doing business with local governmental entity**

**OFFICE USE ONLY**

This questionnaire is being filed in accordance with chapter 176 of the Local Government Code by a person doing business with the governmental entity.

Date Received

By law this questionnaire must be filed with the records administrator of the local government not later than the 7th business day after the date the person becomes aware of facts that require the statement to be filed. See Section 176.006, Local Government Code.

A person commits an offense if the person violates Section 176.006, Local Government Code.

An offense under this section is a Class C misdemeanor.

**1. Name of person doing business with local governmental entity.** HADRONEX INC

**2.**  **Check this box if you are filing an update to a previously filed questionnaire.**

(The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than September 1 of the year for which an activity described in Section 176.006(a), Local Government Code, is pending and not later than the 7th business day after the date the originally filed questionnaire becomes incomplete or inaccurate.)

**3. Describe each affiliation or business relationship with an employee or contractor of the local governmental entity who makes recommendations to a local government officer of the local governmental entity with respect to expenditure of money.**

N/A

**4. Describe each affiliation or business relationship with a person who is a local government officer and who appoints or employs a local government officer of the local governmental entity that is the subject of this questionnaire.**

N/A

**5. Name of local government officer with whom filer has affiliation or business relationship.  
(Complete this section only if the answer to A, B, or C is YES.)**

This section, item 5 including subparts A, B, C & D, must be completed for each officer with whom the filer has affiliation or business relationship. Attach additional pages to this Form CIQ as necessary.

A. Is the local government officer named in this section receiving or likely to receive taxable income from the filer of the questionnaire?

Yes       No

B. Is the filer of the questionnaire receiving or likely to receive taxable income from or at the direction of the local government officer named in this section AND the taxable income is not from the local governmental entity?

Yes       No

C. Is the filer of this questionnaire affiliated with a corporation or other business entity that the local government officer serves as an officer or director, or holds an ownership of 10 percent or more?

Yes       No

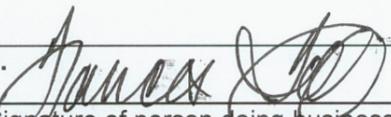
D. Describe each affiliation or business relationship.

N/A

**6. Describe any other affiliation or business relationship that might cause a conflict of interest.**

N/A

7.

  
Signature of person doing business with the governmental entity

3/6/14

Date