

Purchasing Division
City of Fort Worth

REQUEST FOR SOLE SOURCE PROCUREMENT

TO: Purchasing Manager
or Designee

FROM: James Rodriguez
Police Department

1. Request approval for Sole Source Procurement of goods and/or services for the reasons described in sections 3 and 4 below.
2. Describe item(s) or service(s) to be purchased. Include cost, name and telephone number of vendor and other descriptive information.
Taser Axon Flex Video System for 5 years and 5 months of Evidence.com Online Storage
Total Cost \$2,721,490.00 for a term of 5 years and 5 months
Vendor: Taser International Rep: Andrew Grayson (602) 350-8111
3. Definition of Sole Source Procurement Condition (check one or more applicable items). This sole source procurement is necessary because:
 Items are available from only one source because of patents, copyrights, secret processes, or natural monopolies
 This is a procurement of electricity, gas, water, or other utility services
 These are captive replacement parts or components for equipment are of paramount consideration or use of other than OEM parts jeopardizes warranty and/or insurance coverage
 These are films, manuscripts, books, papers, or other materials that are available only from the persons holding exclusive distribution rights to the materials
 These are management services provided by a nonprofit organization of municipal museum, park, zoo, or other facility to which the organization has provided significant financial or other benefits
4. Detail of Sole Source Procurement Condition (reason(s) the item requested is the only product that will meet the need):
The Taser Axon Flex camera system is the only system that combines all "best practices" recommendations for on-officer video capture, evidence handling, and secure data storage. The processes and components are protected by patent and copyright laws. FWPD currently has 195 units of this system. This purchase will increase that number and insure compatibility with existing units. Taser is the sole gateway to Evidence.com online storage solution and copyrighted components. Also, Axon Flex mounting devices

and other accessories are only available from Taser International due to technological components and features that are only produced by Taser International. Formerly GT Distributors was the sole distributor for these products in Texas, however, Taser now handles sales directly and GT does not.

5. Solicitations and Products Evaluated (Required) (add additional pages, if needed):

| | | | |
|----|---|--|-------------------------------------|
| A. | <u>Axon Flex Camera</u> Product | <u>Taser International</u> Name of Vendor | <u>\$2,721,490.00</u> Bid Amount |
| | <u>Andrew Grayson</u> Person Contacted | <u>602-350-8111</u> Telephone Number | <u>Waiver</u> M/WBE Status |
| B. | _____ | _____ | <u>\$</u> _____ |
| | _____ | _____ | _____ |
| | _____ | _____ | _____ |
| C. | _____ | _____ | <u>\$</u> _____ |
| | _____ | _____ | _____ |
| | _____ | _____ | _____ |

6. I certify that a sole source condition exists for item(s) that are normally bid competitively. Please forward this request to the Purchasing Division.

Christy Rodriguez Police Christy Rodriguez 3-19-14
 Division Manager Department Signature Date
 (Printed Name)

7. Purchasing Division Comments:

Taser International Inc. is the sole source provider of the Axon Flex Video System and Evidence.com Online Storage System

Buyer/Senior Buyer/Supervisor: _____ Date 3/19/2014
 APPROVED: [Signature] Date 3/19/14
 Purchasing Manager or Designee Date
 DENIED: _____ Date
 Purchasing Manager or Designee Date



17800 N. 85th St. * Scottsdale, Arizona * 85255 * 1-480-991-0797 * Fax 1-480-991-0791 * www.taser.com

March 17, 2014

To: United States state, local and municipal law enforcement agencies

Re: Sole Source Letter for TASER International, Inc.'s AXON® brand products and EVIDENCE.com services

A sole source justification exists because the following goods and services required to satisfy the agency's needs are only manufactured and available for purchase from TASER International. This letter confirms that TASER International is the sole source manufacturer of the following hardware and that the following DIGITAL EVIDENCE SOLUTION is only available directly through TASER International, and is not fully available in any other system.

TASER Digital Evidence Solution Description

AXON flex™ Camera (DVR)

- Video playback on mobile devices in the field via Bluetooth pairing
- Retina Low Light capability sensitive to less than 1 lux.
- Audio tones to alert user of usage
- High, medium, and low quality recording available (customizable by the agency)
- 30-second buffering period to record footage before pressing record button
- Multiple mounting options using magnetic attachment: head, collar, shoulder, helmet, ball cap, car dash, and Oakley sunglass mounts available

AXON flex Controller

- 12+ hours of battery operation per shift (even in recording mode)
- LED lights to show current battery level and operating mode
- Tactical beveled button design for use in pocket

AXON body Video Camera

- Video playback on mobile devices in the field via Bluetooth pairing
- Retina Low Light capability sensitive to less than 1 lux
- Audio tones to alert user of usage
- High, medium, and low quality recording available (customizable by the agency)
- 30-second buffering period to record footage before pressing record button
- Multiple mounting options using holster attachment: shirt, vest, belt, and dash mounts available
- 12+ hours of battery operation per shift (even in recording mode)
- LED lights to show current battery level and operating mode
- Tactical beveled button design for use in pocket
- 130-degree lens

TASER EVIDENCE.com Dock

- Automated docking station uploads to EVIDENCE.com services through Internet connection
- No computer necessary for secure upload to EVIDENCE.com
- Charges and uploads simultaneously

TASER EVIDENCE.com System

- Hosted data management system that allows agencies to seamlessly manage and share digital evidence.
- No local storage infrastructure or software needed
- Controlled access to evidence: pre-defined roles and permissions, pre-defined individuals, and passwords (these options are all completely customizable by the agency)
- Automated category-based evidence retention policies assists with efficient database management
- Ability to recover deleted evidence within 7 days of deletion

- Stores and supports all major digital file types: .mpeg, .doc, .pdf, .jpeg, etc.
- Requires NO proprietary file formats
- Ability to upload files directly from the computer to EVIDENCE.com via an Internet browser
- 256-bit AES encryption in storage and transport
- Storage includes geo-dispersed redundant back-up
- Automatically tracks all system and user activity
- Generates real-time full Audit Reports in PDF format to show chain-of-custody for evidence
- Case creation for multiple evidence files
- Easily create tags, markers and clips
- 11 indexing fields
- 7 searchable fields in addition to 5 category-based fields
- Agency licenses only available through TASER International

TASER EVIDENCE Mobile Application

- Free app for iOS and Android mobile devices
- Allows users to capture videos, audio recordings, and photos and upload these files to their EVIDENCE.com account from the field
- Allows adding metadata to these files, such as: Category, Title, Case ID, and GPS data

TASER AXON Mobile Application

- Free app for iOS and Android mobile devices
- Allows user to view the camera feed from a paired AXON body or AXON flex camera in real-time
- Allows for playback of videos stored on a paired AXON body or AXON flex system
- Allows adding meta-data to videos, such as: Category, Title, Case ID, and GPS data

TASER Professional Services

- Dedicated implementation team
- Project management and deployment best practices aid
- Training and train-the-trainer sessions
- Integration services with other systems

TASER Customer Support

- Online and email-based support available 24/7
- Human phone-based support available Monday–Friday 7:00 AM–5:00 PM MST; support is located in Scottsdale, AZ, USA
- Library of webinars available 24/7
- Remote-location troubleshooting

TASER AXON Brand Model Numbers

1. AXON body Camera Model: 73002 (Includes 73078, 73077, 73004)
2. AXON body Camera Mounts:
 - Standard Alligator Clip Holster Model: 73075
 - Mini Alligator Clip Holster Model: 73076
 - Belt Clips Model: 73077
 - Bolted Z-Bracket Holster Model: 73078
 - VELCRO Z-Bracket Holster Model: 73079
3. AXON flex Kit Model: 73030 (Includes 73000, 73001, 73005, and 73004)
4. AXON flex Controller Model: 73001
5. AXON flex USB Sync Cable/Wall Charger Model: 73004
6. AXON flex Controller Holsters:
 - Standard Uniform Clip Model: 7300
 - Mini Alligator Clip Model: 73035
 - Belt Clips Model: 73036
7. AXON flex Camera Mounts:
 - Clip for Oakley Flak Jacket Glasses Model: 73008
 - Collar/Cap/Versatile Mount Model: 73009

- Epaulette Mount Model: 73011
 - Helmet Mount Model: 73013
 - Low-rider Headband Medium Model: 73010
 - Low-rider Headband Large Model: 73058
 - Ballistics Vest Mount Model: 73059
8. AXON flex cables:
- Straight To Right Angle 18" (45.7 cm) Model: 73022
 - Straight To Right Angle 36" (91.4 cm) Model: 73005
 - Straight To Right Angle 48" (122 cm) Model: 73023
 - Straight Angle to Right Angle 36" (91.4 cm) Coiled Model: 73067
 - Straight Angle to Right Angle 48" (122 cm) Coiled Model: 73060
9. EVIDENCE.com Dock Models:
- EVIDENCE.com Dock - Single Camera Bay: 70023
 - EVIDENCE.com Dock - Six Camera Bays: 70026
 - Hub Module: 70027
 - Individual Camera Bay Module: 70028
 - Wall Mount: 70033

| | |
|---|---|
| SOLE AUTHORIZED DISTRIBUTOR FOR AXON BRAND PRODUCTS AND EVIDENCE.COM SERVICES | SOLE AUTHORIZED REPAIR FACILITY FOR AXON BRAND PRODUCTS |
| TASER International, Inc. 17800 N. 85 th Street Scottsdale, AZ 85255 Phone: 480-905-2000 or 800-978-2737 Fax: 480-991-0791 | TASER International, Inc. 17800 N. 85 th Street Scottsdale, AZ 85255 Phone: 480-905-2000 or 800-978-2737 Fax: 480-991-0791 |

Please contact us at 1-800-978-2737 with any questions.

Sincerely,

Holly Gibeaut
Assistant General Counsel
TASER International, Inc.

Android is a trademark of Google, Inc. Bluetooth is a trademark of the Bluetooth SIG. Flak Jacket is a trademark of Oakley, Inc. IOS is a trademark of Cisco. VELCRO is a trademark of Velcro Industries, B.V.

AXON flex is a trademark of TASER International, Inc., and AXON, TASER and  are registered trademarks of TASER International, Inc., registered in the U.S. All rights reserved. © 2014 TASER International, Inc.