



PHILIPS

Philips Healthcare
3000 Minuteman Road, MS0400
Andover, MA 01810-1099

Email PO to: bc_800fax2nd@philips.com

or

Fax PO to: 1-800-947-3299

or

Mail PO to:

Philips Healthcare
Order Processing, MS0400
Andover, MA 01810-1099

800-934-7372

QUOTE DATE

05/29/2013

QUOTE NUMBER

2300350031

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LAST UPDATED TIME

05/29/2013 15:09:21

EXPIRATION DATE

07/29/2013

INCOTERMS

FOB destination

PAYMENT TERMS

Net 30 Days

Subject to Credit Approval

FORMAL QUOTE**CUSTOMER:**

Attention: Cynthia Tyree

City of Fort Worth Fire Administration
1000 Throckmorton St
FORT WORTH TX 76102-6312
UNITED STATES

Customer Number : 94139859

SALES REPRESENTATIVE

Monica Rowe Ph: 817-458-6854

Fax:

QUOTE CONTACT

Lisa Fifty

Federal EIN: 13-3429115

ITEM	PRODUCT	DESCRIPTION	QUANTITY	UNIT OF MEASURE	UNIT AMOUNT (USD)	TOTAL AMOUNT (USD)
SPECIAL COMMENTS Ft. Worth Fire Monitors Public Safety Building						
10	M3536A 861289	HeartStart MRx ALS monitor	5	PCE	9,890.00	49,450.00
		A23 SpO2, NIBP, CO2 (Grey)	5		9,528.00	47,640.00
		B02 12 Lead ECG acquisition	5		3,500.00	17,500.00
		B08 Q-CPR	5		2,995.00	14,975.00
		B09 Q-CPR Data Capture	5		200.00	1,000.00
		B10 MRx Event Sum, Bluetooth	5		2,060.00	10,300.00
		B12 Batch LAN Data X-fer	5		500.00	2,500.00
		C03 Data Card	5		89.00	445.00
		C05 Lithium Ion Battery	5		325.00	1,625.00
		C21 Black soft carry case-pads	5		.00	.00
		LP1-User Instructions Guide	5		.00	.00
		M3508A Standard Pad Cable	5		.00	.00
		W01 1-Year, on-site warranty	5		.00	.00
		Agreement Discount			-32.71 %	-47,571.79
		Net price				97,863.21
		Agreement: GOVFSS0010				
20	M3538A 989803129011	Lithium Ion Battery Module	5	PCE	320.55	1,602.75

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		Agreement Discount			-32.71 %	-524.26
		Net price				1,078.49
		Agreement: GOVFSS0010				
30	989803135301 989803135301	2-Bay Analyzer For HS Li-Ion Batteries	5	PCE	1,345.00	6,725.00
		Agreement Discount			-32.71 %	-2,199.75
		Net price				4,525.25
		Agreement: GOVFSS0010				
40	40400B 989803101161	Traditional Reusable NIBP Cuff Kit	5	PCE	250.00	1,250.00
		Agreement Discount			-26.71 %	-333.88
		Net price				916.12
		Agreement: GOVFSS0010				
50	M3713A 989803107781	HeartStart Adult Plus Pads	1	CAS	290.00	290.00
		Agreement Discount			-42.71 %	-123.86
		Net price				166.14
		Agreement: GOVFSS0010				
60	M3717A 989803107821	HeartStart Pediatric Plus Pads	1	CAS	155.00	155.00
		Agreement Discount			-32.71 %	-50.70
		Net price				104.30
		Agreement: GOVFSS0010				
70	989803138181 989803138181	MRx Wide Printer Paper	1	CAS	452.00	452.00
		Agreement Discount			-26.71 %	-120.73
		Net price				331.27
		Agreement: GOVFSS0010				
80	40400B 989803101161	Traditional Reusable NIBP Cuff Kit	5	PCE	250.00	1,250.00
		Agreement Discount			-26.71 %	-333.88

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		Net price				916.12
		Agreement: GOVFSS0010				
90	M3713A 989803107781	HeartStart Adult Plus Pads	1	CAS	290.00	290.00
		Agreement Discount			-42.71 %	-123.86
		Net price				166.14
		Agreement: GOVFSS0010				
100	M3717A 989803107821	HeartStart Pediatric Plus Pads	1	CAS	155.00	155.00
		Agreement Discount			-32.71 %	-50.70
		Net price				104.30
		Agreement: GOVFSS0010				
110	989803138181 989803138181	MRx Wide Printer Paper	1	CAS	452.00	452.00
		Agreement Discount			-26.71 %	-120.73
		Net price				331.27
		Agreement: GOVFSS0010				
120	M1195A 989803103261	SPO2 INFANT SENSOR	5	PCE	264.00	1,320.00
		Agreement Discount			-26.71 %	-352.57
		Net price				967.43
		Agreement: GOVFSS0010				
130	M3538A 989803129011	Lithium Ion Battery Module	5	PCE	320.55	1,602.75
		Agreement Discount			-32.71 %	-524.26
		Net price				1,078.49
		Agreement: GOVFSS0010				
140	890416	Monitoring & Cardiology Service Agreement	5	PCE	3,224.40	16,122.00
		A08 Performace Assurance Service				
		A11 3 Years of Service				

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B04 Comprehensive Onsite

Net price

16,122.00

Total Quotation List Price

177,101.50

Less All Applicable Discounts

-52,430.97

Total Quotation Net Price**124,670.53**

Philips Healthcare is pleased to inform you that financing of its products and services is available to qualified applicants. To obtain more information contact Philips Medical Capital @ 866-513-4PMC.

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Contract information for: VA Federal Supply Schedule

Prices quoted are subject to and reflect applicable discounts per the terms and conditions of the following contracts:
Contract #GOVFSS0010 Expirations: 07/31/2017
(V797P-2238D)

This quote may contain items that are not on the FSS contract. Items not on the contract (referred to as "Open Market") may be added at a later time through a modification. The price of the open market item is determined by subtracting the contract discount from the commercial list price. The commercial list price is subject to change after the expiration date of this quote.

If no contract is identified in the previous sentence or the products and/or services are not covered by this contract, this quotation is issued pursuant to, and any PO for the items herein will be accepted subject to the Philips Terms and Conditions of Sale posted at http://www.healthcare.philips.com/main/terms_conditions/ and the terms herein.

*

*

Under the American Reinvestment and Recovery Act ("ARRA"), it is the customer's responsibility to inform Philips if the contract contains any ARRA funding. Please check the following box if any part of this contract is funded through ARRA:

*

☐ This contract is funded in whole or in part through ARRA."

*

*

All work is scheduled within normal working hours;
Monday through Friday, 8 a.m. to 5 p.m. excluding Philips holidays.

All pricing is based on travel zones 1-3. For travel zones beyond 1-3,



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consult your Philips sales rep for alternate pricing.

It is the customers responsibility to provide Philips with the access necessary to complete the quoted work in a continuous start to finish manner.

Excessive delays and multiple visits will result in additional charges.

All prices are based upon 'adequate access' to work areas that are free from obstruction.

If it is determined, during the implementation that asbestos removal is required; Philips will suspend performance until the Customer remediates the asbestos.

Philips will work with the customers staff to reduce the downtime during the system transition.

*

*

Products are for USA end-use only. Taxes, if applicable, are not included unless noted but will be added to the invoice. The Purchase Order must reference the Quote Number and your Purchase Agreement.

Please indicate your requested delivery date and your preference, if any, to accept and pay for partial shipments. If this quote includes Value-Added Services, they may be invoiced separately. Additional sold training must be completed within twelve months of delivery/installation. System cabling, if included, is specified at the standard grade unless noted otherwise.

*

This quote specifically excludes Licensing & Permit Fees, Prevailing Wage Compensation and Union Labor.

*

IMPORTANT NOTICE: Health care providers are reminded that if the transactions herein include or involve a loan or a discount (including a rebate or other price reduction), they must fully and accurately report such loan or discount on cost reports or other applicable reports or claims for payment submitted under any federal or state health care program, including but not limited to Medicare and Medicaid, such as may be required by state or federal law, including but not limited to 42 CFR 1001.952(h).

*

Not binding until accepted in writing by Philips in Andover or invoiced by Philips.

*

Any purchase order or resulting agreement shall be subject to the Philips Terms and Conditions and the following terms which customer accepts.

*

For certain agreements, Philips may conduct a qualification inspection to verify that customer is suitably trained, the equipment is in



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serviceable condition, and all like equipment is covered by a valid Philips warranty or service agreement.

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Any resulting agreement is subject to cancellation by Philips if customer fails to satisfy these conditions during the term.

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*

Biomed Support - a new agreement for Biomedics and clinicians that want unfettered technical and clinical support, direct connection to technical engineers and discounts on parts. This agreement is great for Biomedics that make regular use of Philips technical support and genuine Philips parts, and ensures clinicians have access to clinicians when necessary. It is designed to cover an entire facility, with affordable pricing and straightforward quoting.

*

Biomed Alliance - designed for the Philips-trained Biomed department that wants to limit parts and support costs, this agreement provides unlimited parts and technical support for all products covered. If the customer would like Philips field service engineers to back them up with their support efforts, a Second Response option is available to provide an onsite field service engineer for situations where the local biomed team is not able to resolve a problem after attempting repairs and receiving guidance remotely. This agreement also provides access to clinician support.

*

Bench Repair - provides bench repair services at a Philips repair facility. This service is great for products where software and hardware reliability and compatibility are critical and factory quality repairs ensure that repairs meet current manufacturing standards. A Performance Assurance option is available for products that require annual preventive maintenance.

*

Unit Exchange - Unit Exchange provides a fast replacement of failed or problem units. Under this agreement, customers can receive a new unit as soon as the next business day. This agreement is a good fit for products where time is critical and spare units are not available.

*

Comprehensive Onsite - With Comprehensive Onsite, Philips provides onsite support for covered equipment. This agreement is good for products and for care areas where technical expertise is critical and hands on Philips engineers will support the clinical and technical needs of the department. A Performance Assurance option is available for products that require annual preventive maintenance. This agreement also provides access to remote clinician support.

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Software Maintenance Agreement - The software maintenance agreement includes Philips highest levels of remote support and includes software upgrades and remote clinician support. PTU Standard and PTU Basic are still key components of these agreements, with PTU Standard providing all installations and PTU Basic providing up to 2 installations over 5 years. Remote support includes new Remote Access services that enable Philips technical engineers to maximize system uptime through remote diagnostic tools and processes.

*

If the customer would like Philips field service engineers to back them up with their support efforts, a Second Response option is available to provide an onsite field service engineer for situations where the local biomed team in cooperation with Philips remote services is not able to resolve a problem in time to meet service level commitments.

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Legacy Agreement Types

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Gold Service - On-site maintenance and repair 8-5, M-F; Clinical Ed and upgrade discounts.

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Silver Service - On-site repair 8-5, M-F.

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First Response - On-site repair with biomed screening, InCenter subscription.

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Co-op Response - Backup on-site repair only 8-5, M-F, InCenter subscription.

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*

Remote Response - Labor, parts, phone support 8-5, M-F, InCenter subscription.



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This quotation contains confidential and proprietary information of Philips Healthcare and is intended for use only by the customer whose name appears on this quotation. It may not be disclosed to third parties without prior written consent of Philips Healthcare